

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 06262 221650Z

66

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 067054

R 221510Z SEP 75

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 1486

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 6262

E.O. 11652: N/A

TAGS: BEXP: GW

SUBJ: TRADE OPPORTUNITY

1. 428/05/P0060

2. 09/19/75

3. J.PETER BECKER

4. 428 GERMANY

5. I,D, M,

6A ---

6B JOSEF LECKEL, ABTEILUNG RM

6C JOHANNA BENCKISER GMBH

67 LUDWIGSHAFEN/RHEIN

BENCKISER PLATZ

7. CABLES: BENCKISER LUDWIGSHAFEN

TELE: 0721-5903-293

8. ---

9. 101, 111, 112

9A DIRECT SALE AGENCY, DISTRIBUTOR

10. 2841///

2842XXX CHEMICAL CLEANING AGENTS DETERGENTS, DISINFECTANTS,
OF ALL TYPES SPECIFICALLY USED IN AVIATION INDUSTRY: MEETING
STRINGENT U.S. GOVERNMENT SPECIFICATIONS.

GERMANY FIRM WISHES TO ESTABLISH CONTACT WITH LEADING U.S.

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COMPANY IN THIS SECTOR, WHICH IS NOT YET REPRESENTED IN WEST

GERMANY AND EUROPE.

THIS FIRM WAS ESTABLISHED 1825, AND HAS SINCE DEVELOPED
INTO A LEADING GERMAN MANUFACTURER OF INDUSTRIAL CHEMICALS.
WORLD WIDE EXPORTS. STAFF: 1,3000. ANNUAL TURNOVER: DM
400 MILLION. REPORTEDLY FINANCIALLY SOUND AND WELL MANAGED.
RECOMMEND AS A GOOD TRADING PARTNER. LEHMANN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975FRANKF06262
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750328-0324
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750927/aaaaaxod.tel
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Margaret P. Grafeld
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TAGS: BEXP, GE
To: STATE COM
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